



ECONOMIC IMPACT



Business has changed dramatically in the last 35 years; America's SBDC has been there throughout, helping small businesses achieve their goals and succeed. With nearly 1,000 locations across the country we provide local businesses and entrepreneurs with the resources they need to thrive, compete and succeed.

The SBDC network includes dedicated business advisors working in partnership with universities, economic development professionals, chambers of commerce, lenders, investors and entrepreneurs themselves.

America's SBDC is poised for the future: SBDCs help entrepreneurs start and grow businesses, create jobs, increase prosperity and contribute to economy.

www.AmericasSBDC.org

Find your local SBDC today!
www.AmericasSBDC.org



twitter.com/ASBDC



\$100,000 in sales
every **4** minutes



A new job every
7 minutes



\$100,000 in capital
every **15** minutes



A new business every
33 minutes

SBDCs

JOBS

**NOW
HIRING**

72,750 new jobs created
85,390 jobs saved

by SBDC in-depth clients in 2013

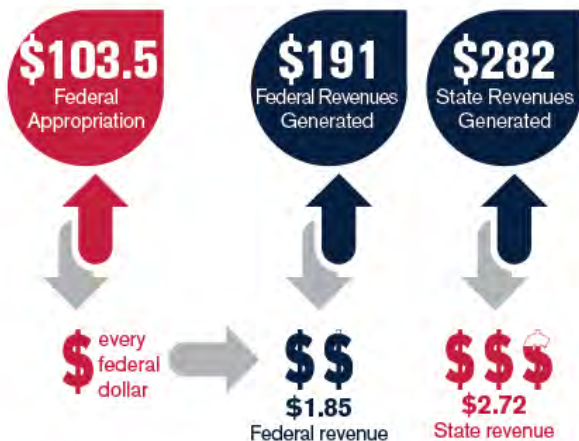
14%
average
SBDC
client

1.6%
national
average

JOB GROWTH

RETURN ON INVESTMENT

Cost vs. Revenue Generated by SBDCs in 2013
(millions of \$)



SALES

\$5.9
billion in
new sales

+

\$7.3
billion
in sales

by SBDC in-depth clients in 2013

15.7%
2012-13
average
sales

4X
greater
than
business
in general

4.1%

CREATE NEW BUSINESSES



58.3%

of all pre-venture
SBDC
in-depth clients start
new businesses



16,070

new businesses
started by in-depth clients
between 2012-13

INVEST IN OUR NATION'S FUTURE



\$4.8 billion

in financing in FY 2014

\$ every
federal
dollar = **\$46.25**
in new capital

WOMEN, MINORITIES, VETERANS



45.9%
women



35.1%
minorities



7.8%
veterans

ENTREPRENEURS

= 1,000 entrepreneurs

business consulting

194,121

training sessions

291,366

other assistance

500,000



1.2 million

total hours of consulting services

SBDC ARE IN YOUR COMMUNITY

